

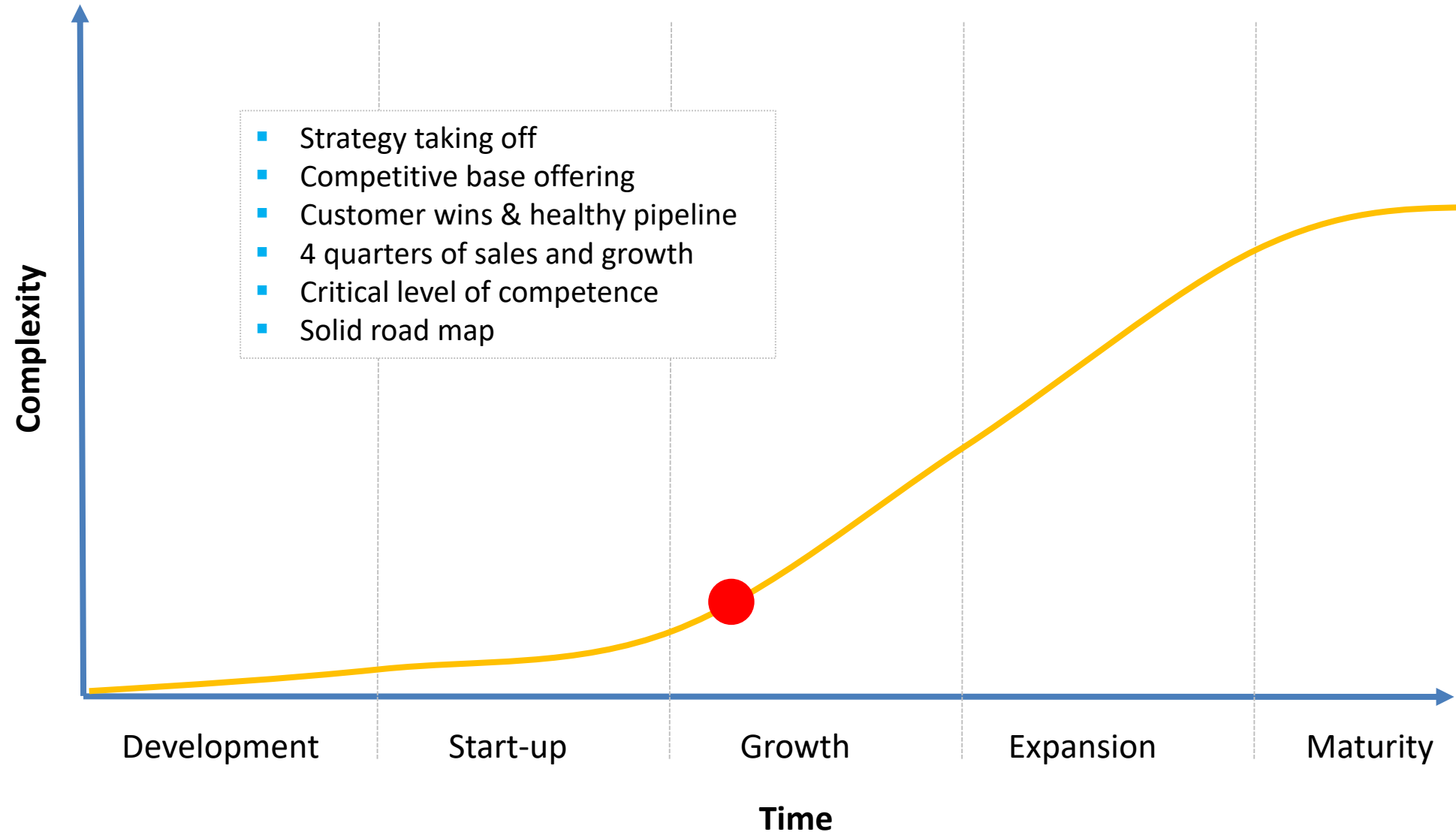
# ÅRSSTÄMMA 2017

**IMINT INTELLIGENCE AB**

**8 maj**

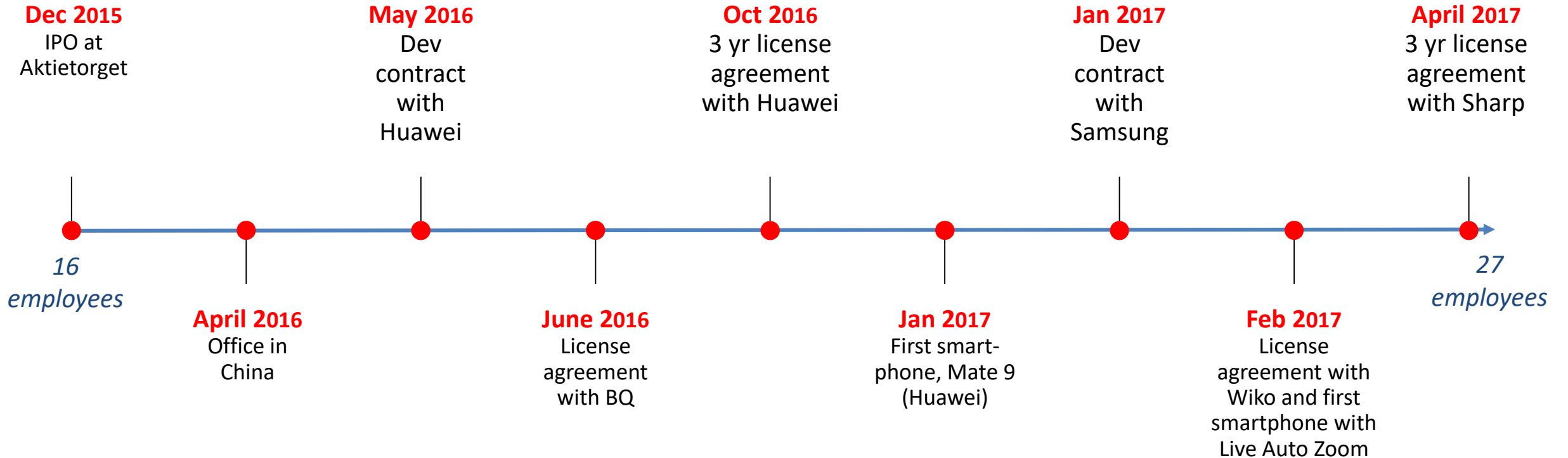
**Andreas Lifvendahl, VD**

# Where we are





# Retro perspective – a lot in 15 months



# Highlights 2016

- 2,3 MSEK in Sales
- 2 customers, BQ and Huawei
- 2 new members in executive team
- Established office in China with 2 employees
- Rights issue in October
- Video Stabilization well received by clients
- Live Auto Zoom getting ready for integration
- Auto Curate in development phase
- Organization growing step by step



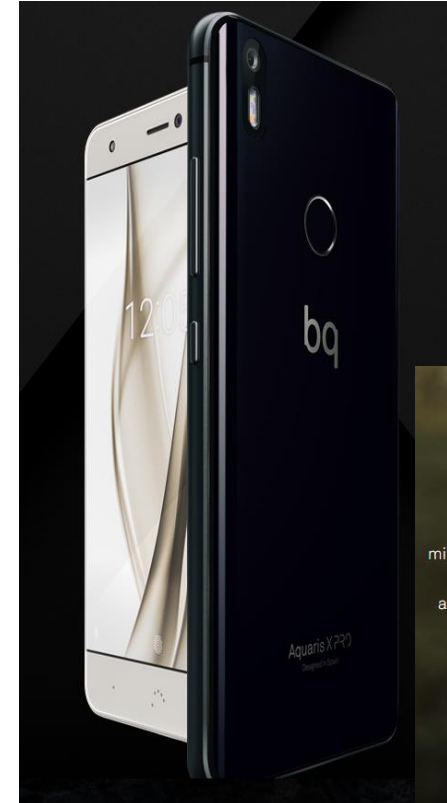
# Highlights Q1 2017



- Net Sales of 2,0 MSEK (0,0 in 2016)
- Healthy cash position of 48,8 MSEK (20,9)
- Samsung, Wiko and Sharp so far in 2017
- Video Stabilization among best in class
- Live Auto Zoom being integrated at Wiko
- New Marketing Director starting in May
- Move to new office in Uppsala end of summer

# Business Update 1/2

- Samsung
  - Development agreement in 3 phases (0,8 MSEK)
  - Phase 1 concluded and successful
  - Project currently halted
- Huawei
  - Building a solid relationship
  - Has helped our reputation
  - Continued strong focus on confidentiality clause
- BQ
  - 2 new models with Vidhance Video Stabilization launched later in Q2, Aquarius X and Aquarius X pro.



# Business Update 2/2

- Wiko
  - Two new models, WiM and WiM lite released at MWC Barcelona
  - Includes Video Stabilization and Live Auto Zoom. Currently being integrated in Wikos platform.
  - Launch planned Q2-Q3
- Sharp
  - 3-year License and Support Agreement on Video Stabilization
  - First customer in Japan (with Foxconn-parent)
  - The agreement does not cover other features



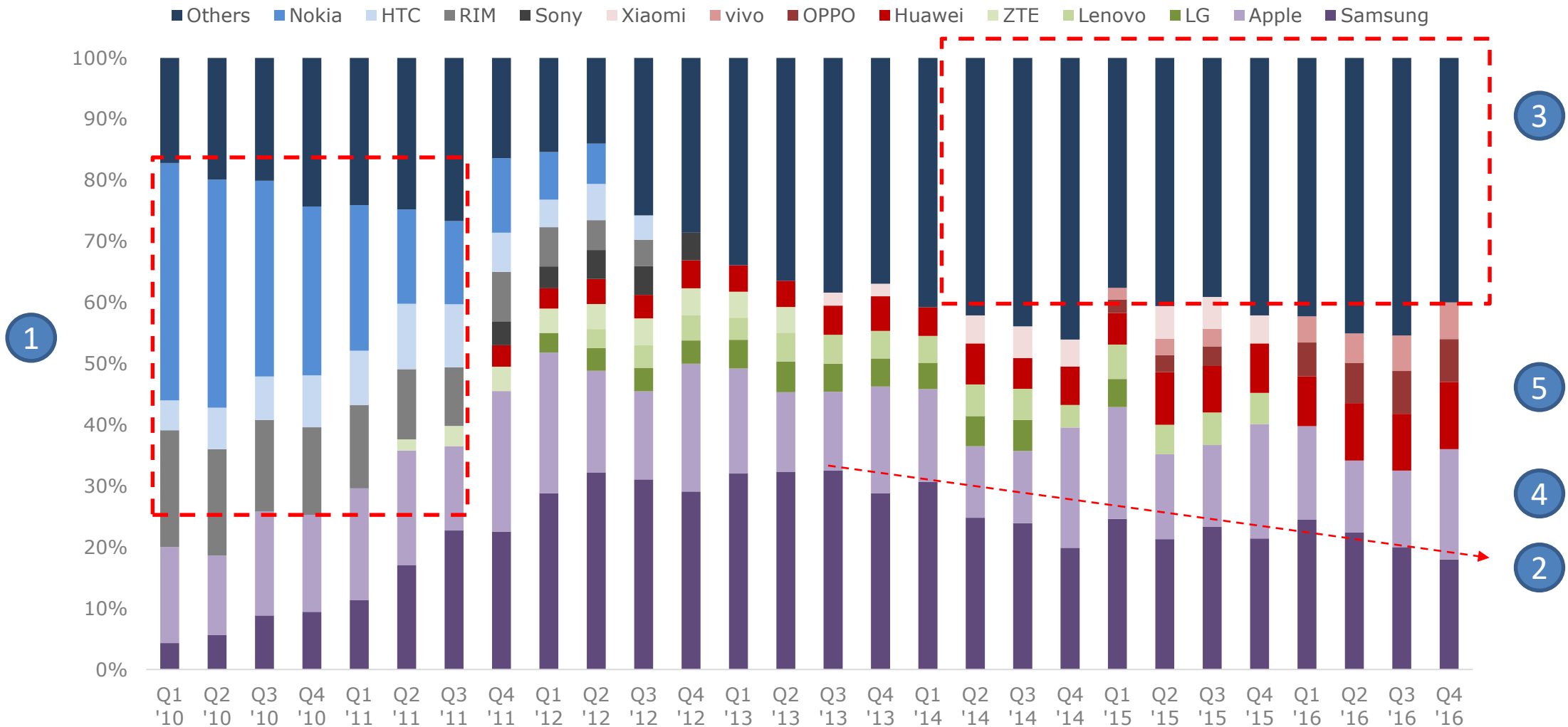
# Product update

- Video Stabilization
  - Mature, stable and very competitive
- Live Auto Zoom
  - Being integrated in the first product
- Auto Curate
  - Development phase
- New areas
  - Exploring



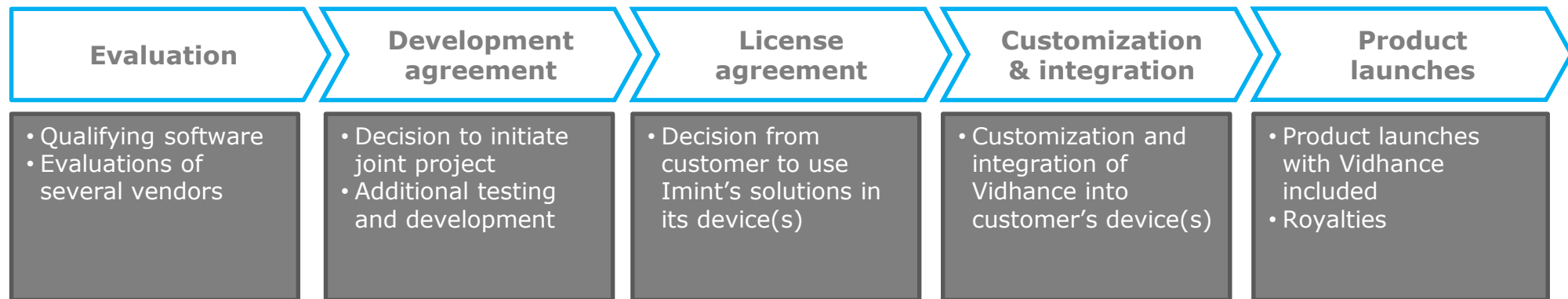


# Customer overview – rapid changes

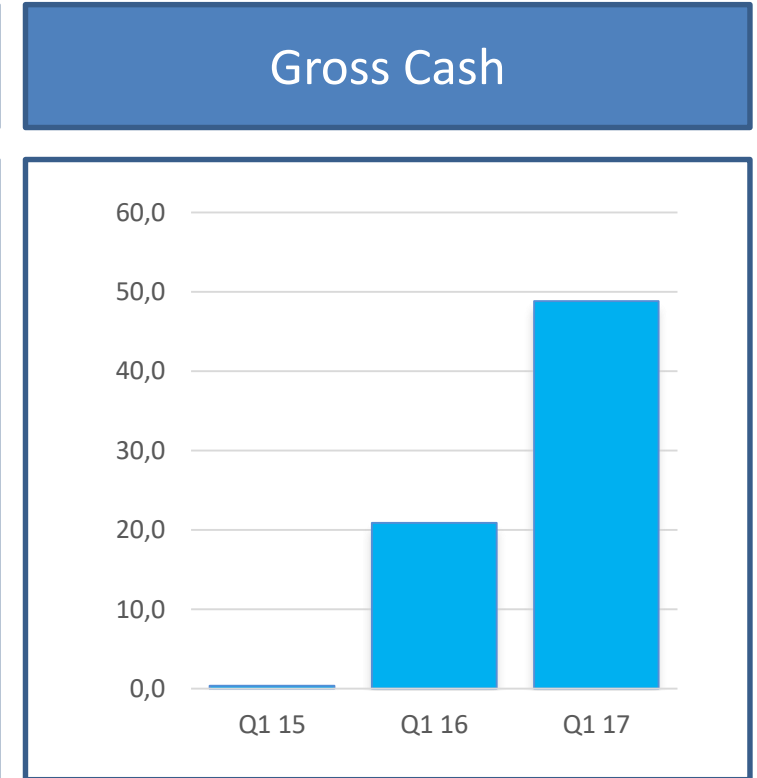
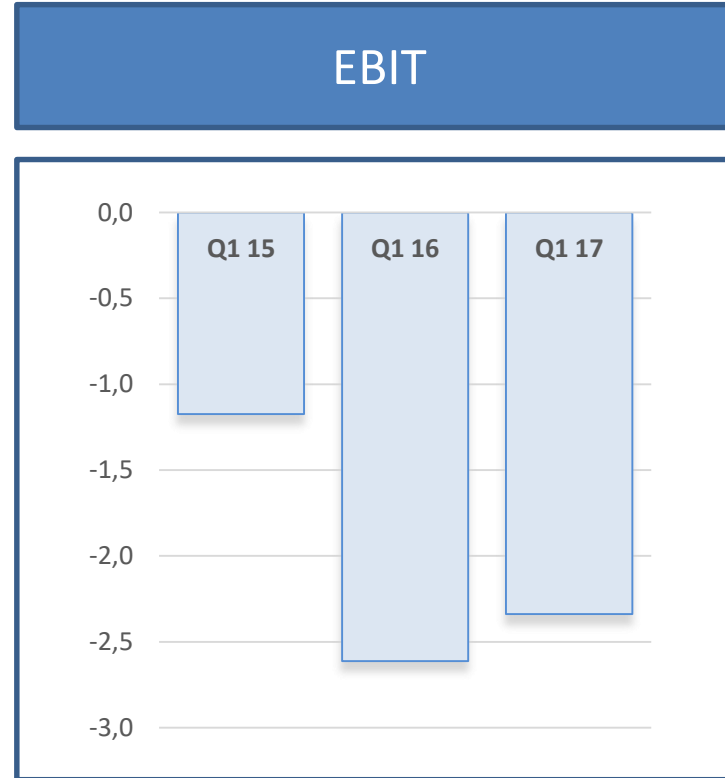
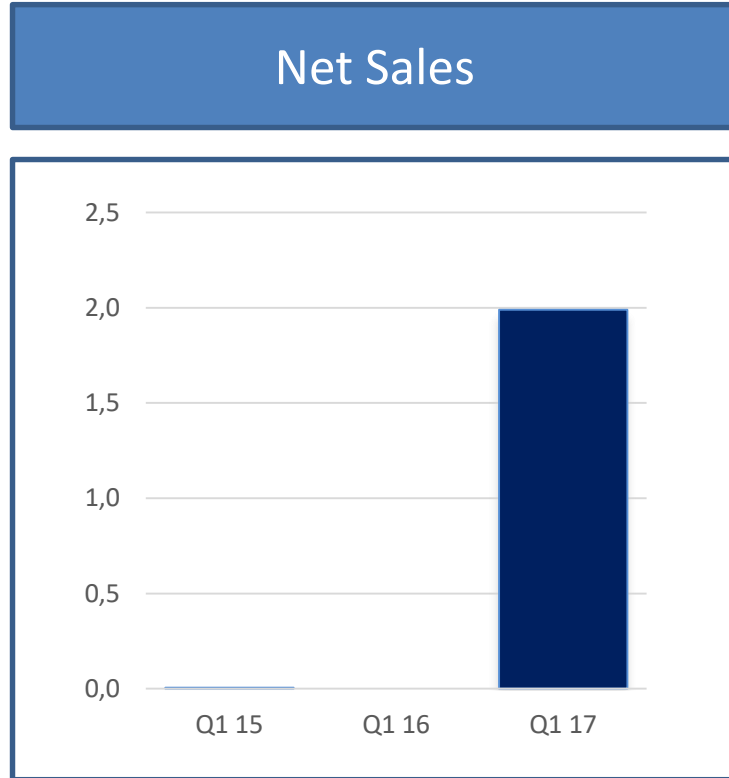


# Business model

- Direct sales approach towards smartphone providers
- Pricing based on royalty fee per unit
  - Will vary based on volume, model and Vidhance function
  - Invoicing based on royalty report from customer
- Also license fees, integration services and support contracts



# Financial Performance Q1 2015-2017



*All figures in MSEK*

Solid growth, improved bottom line and healthy cash position

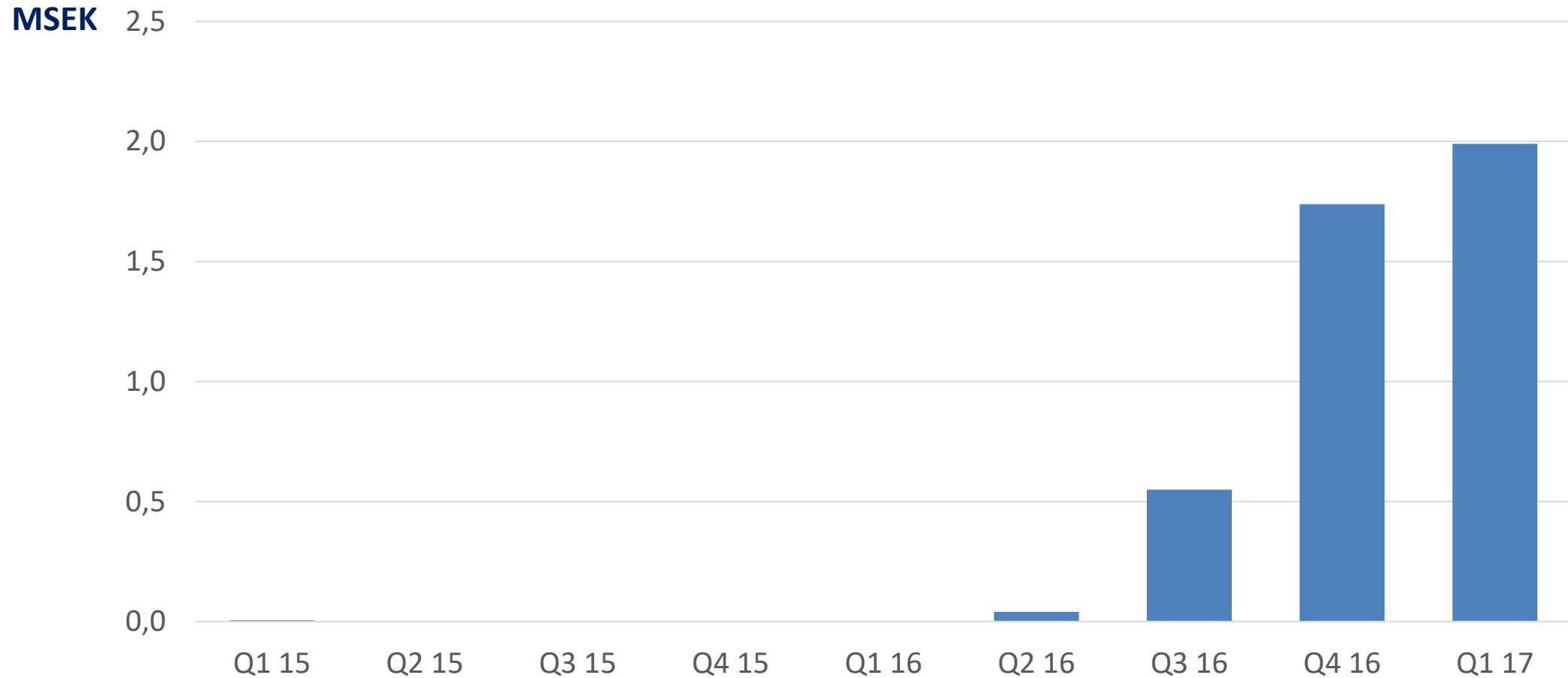


# Key Ratios Overview

Key Ratios (TSEK)	Q1 17	Q1 16	2016
Net Sales	1 990	0	2 327
Capitalized Development	4 004	2 055	11 673
Operating Expenses	-8 351	-4 666	-22 058
EBIT	-2 339	-2 612	-8 092
Cash flow	-4 099	110	32 154
Equity Ratio	89%	83%	92%
Number of employees (end of period)	27	17	25
Earnings per share, kr	-0,26	-0,33	-0,99



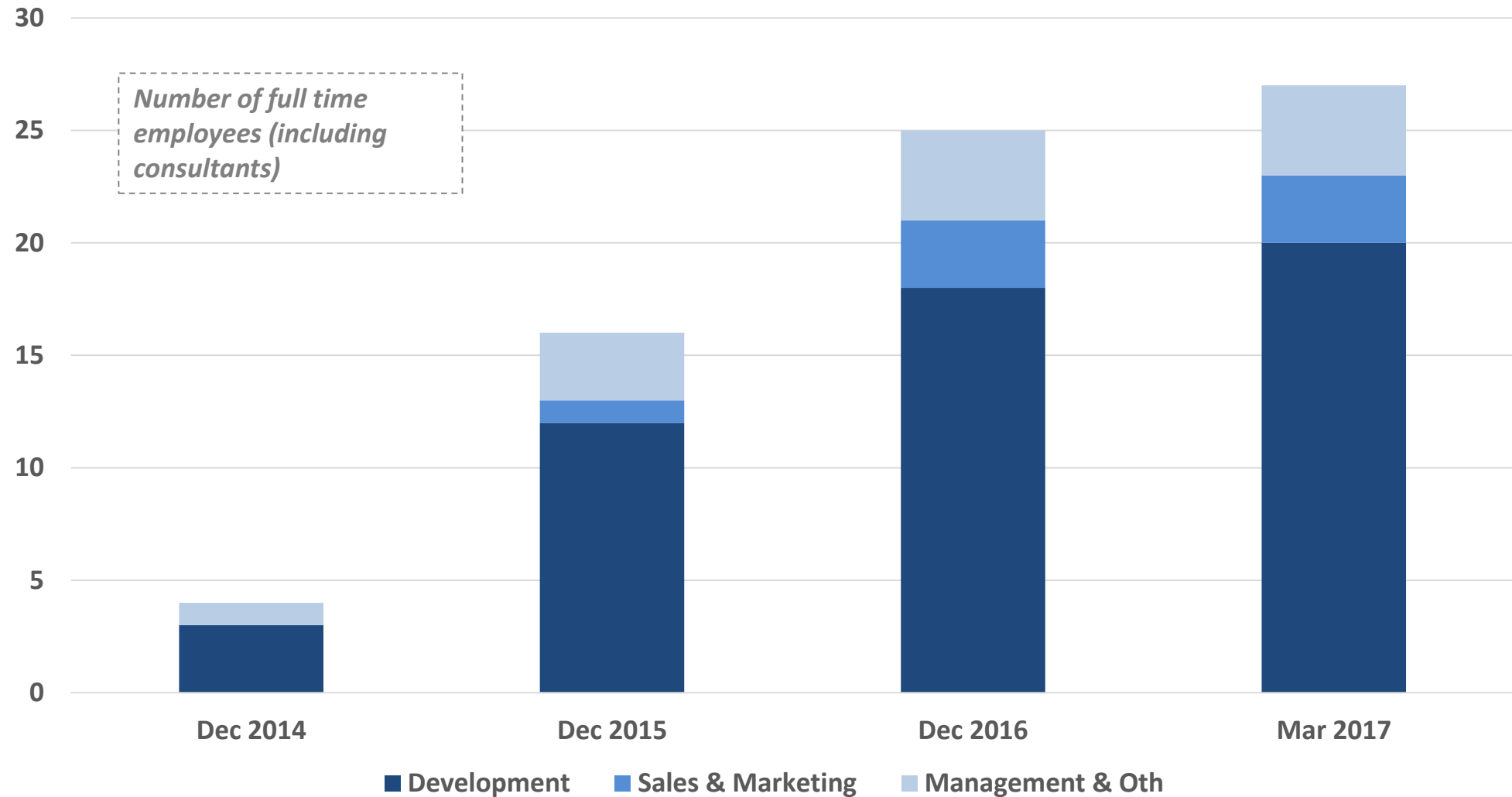
# Net Sales Q1 2015-2017



Significant YoY growth. Sequential growth of 14%



# Headcount Development 2014-2017



# Key Takeaways

1. Customer wins proves our product portfolio is competitive
2. Smartphone market huge and highly competitive – camera important differentiator
3. Focus on smartphone providers, may enter new segments mid- to long term
4. Growing organization and increasing competence step by step
5. Solid finish of 2016 – in line with IPO plan and good start of 2017

# Commercial Break

1. Vidhance Overview

2. Vidhance Video Stabilization



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GREATEST  
MOMENTS,  
ENHANCED**





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# Q&A